



Trusted Traders: Ushering in a New Era of Holistic CBP Trusted Partnership Programs



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Border Protection

Moderator:

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Panelists:

Valarie Neuhart, Director, Industry & Account Management, Office of Field Operations, CBP

Domenic Veneziano, Captain, U.S. Public Health Service, Food & Drug Administration

Laurie Everill, North America Regional Customs and Compliance Manager, IKEA Distribution Services Inc.

Diane DeJarnett, Customs & Trade Compliance Manager, Toyota Motor Sales

Cynthia Whittenburg, Executive Director, Trade Policy & Programs, Office of International Trade, CBP



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Trusted Trader Program Vision

- Integrated secure supply chain and trade compliance
- Interagency partnerships
- International alignment
- Enhanced risk segmentation
- Streamline processing



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Trusted Trader Program Goals

- Enhanced information sharing
- Efficient use of government resources
- Reduce program costs
- Reduce transaction costs
- Accommodate industry specific incentives



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TRUSTED TRADER PROGRAM

Trade Perspective

Diane DeJarnett

Customs & Trade
Compliance Manager

Toyota Motor Sales, U.S.A.,
Inc.

Laurie Everill

North America Regional
Customs & Compliance Mgr.
Ikea Distribution Services Inc.



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CBP Engages the Trade

- First meeting, July 2012 (Diverse group)
- Working Group included participation from the following:
 - Automotive
 - Aerospace
 - Retail
 - Food
 - Petroleum
 - Pharmaceutical
 - Carrier
 - Customs Broker
 - Manufacturers/Producers
 - PGA's included: FDA, CPSC, TSA



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New Incentives

- Short-term, Medium-term, Long-term
- A few examples discussed (Phase One):
 - Retroactive flagging
 - Exemptions from NII, unless serious concern
 - Release on balance of containers



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What this means to you...

- Current C-TPAT/ISA participants
 - Will be automatically transitioned into new program, unless utilizes option to opt out
- Current C-TPAT participants (non-ISA)
 - Option to join Trusted Trader program including compliance portion
 - Option to remain C-TPAT only
- Neither C-TPAT or ISA participant
 - Option to join Trusted Trader program fully
 - Option to join C-TPAT only
 - Option to remain non-participant



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What changes...

- Annual updates:
 - Annual notification / reporting for Trade Compliance will be streamlined
 - Completed in C-TPAT portal (Security & Trade Compliance)
 - Option to complete updates at different times of year
- Validations/Revalidations:
 - Validations (security & compliance) conducted together
 - Revalidation conducted at C-TPAT schedule (compliance revalidation only when deemed necessary)
- Incentives
 - New incentives, based on level of participation
- PGA information sharing



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More changes...

- A single electronic application process will eventually be made available through enhancements in the C-TPAT Portal 2.0
- When a PGA participates in Trusted Trader, consideration will be given for the applicant to simultaneously apply to these participating other U.S. Government trusted trader programs



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What about Non Resident Foreign Importers (NRI)...

- Under C-TPAT and ISA only Canadian Non-Resident Foreign Importers were allowed in the program
- Provided specific conditions are met, there could be the potential for NRI's to participate in the Trusted Trader program that are non-Canadian non-resident importers



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The options for NRI's...

- The same participation level selections would be available. C-TPAT only, Full Trusted Trader, Non-participant
- Under the World Customs Organization (WCO) Security Framework agreement and Mutual Recognition (MR) there could be an option for approved Authorized Economic Operators (AEO) to meet the Security requirements of the Trusted Trader program
- Discussions within the group about whether there would be future potential for mutual recognition for Trade Compliance under to the AEO compliance platforms



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QUESTIONS?



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