



Donations Acceptance Program

FY 2017 Webinar

October 11, 2016

Donations Acceptance Program

Webinar Purpose & Agenda

Presenter: Garrett Wright, Branch Chief, Donations Acceptance Program

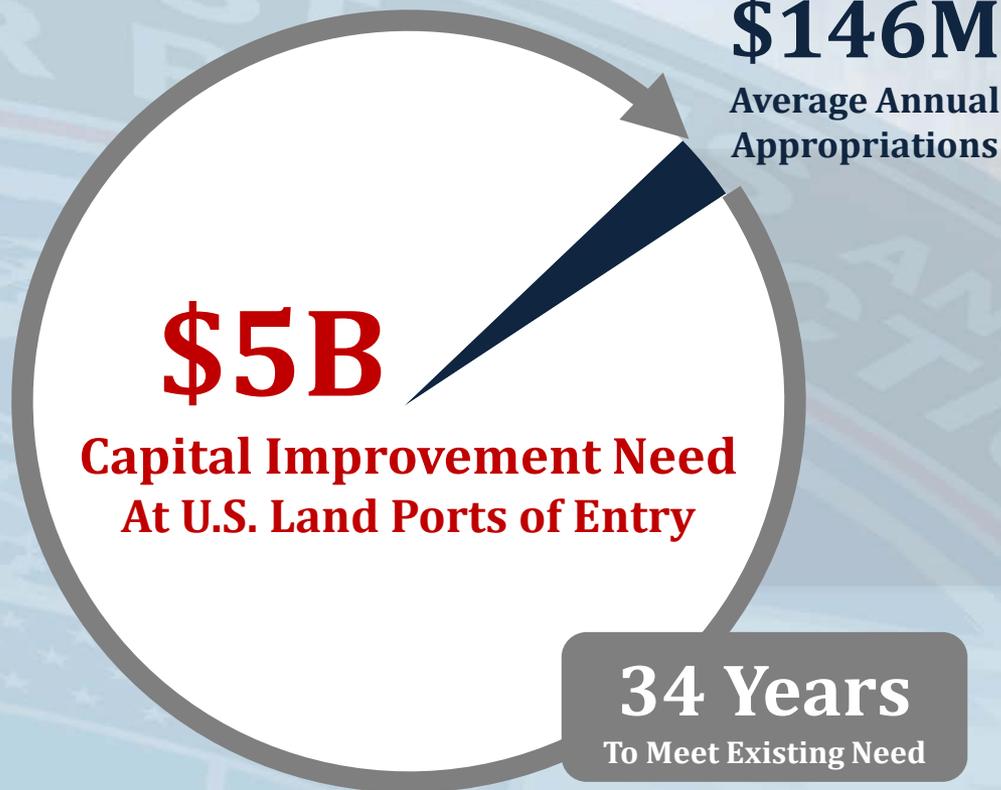
Purpose: To provide participants with the information they need to gauge program interest and to submit a successful donation proposal.

Agenda

- Program Background
- Program Implementation
- Legislative Authorities
- Program Framework
- Proposal Submission Options
- Proposal Guidance
- Questions

Program Background

LPOE Funding Challenges & Implications



What Are The Implications?

- ✓ Undersized facilities
- ✓ Outmoded technologies
- ✓ Officer safety issues
- ✓ Longer wait times
- ✓ Higher transport costs
- ✓ Supply chain issues
- ✓ Less throughput
- ✓ Adverse economic impacts

*The **CBP Donations Acceptance Program** is a viable mechanism and tool by which to **invest in** and **expedite** U.S. port of entry improvements.*

Program Background

Section 559 Overview

Section 559, subsection (a) of the *Consolidated Appropriations Act, 2014*, (P.L. 113-76), states:

*“...the Commissioner of U.S. Customs and Border Protection, in collaboration with the Administrator of General Services, is authorized to conduct a pilot program in accordance with this section to **permit U.S. Customs and Border Protection to enter into partnerships with private sector and government entities at ports of entry for certain services and to accept certain donations.**”*

Section 559, subsection (f), states:

*“...the Commissioner and the Administrator may, during the pilot program described in subsection (a), **accept a donation of real or personal property (including monetary donations) or nonpersonal services from any private sector or government entity with which U.S. Customs and Border Protection has entered into a partnership.**”*

Partnerships entered into during the pilot may last as long as required to meet the partnership's terms and conditions.

Program Implementation

Highlights & Key Benefits

16

**Proposals
Received**

Over Two Years

7

**Proposals
Approved
Planning &
Development**

\$50M

**Infrastructure
Improvements
at U.S. Ports of Entry**



*Improving commercial
throughput and trade.*



*Creating local
and
international
jobs.*

*Supporting
local
and
regional
trade
industries
and tourism.*



Reducing border wait times.



*Advancing
regional
border
master
plan
priorities.*

*Increasing
border security
and officer
safety.*



Program Implementation

FY15 Approved Proposals

7 

PROPOSALS
RECEIVED

3 

PROPOSALS
APPROVED

\$20 million in
approved U.S. Port of
Entry improvements

City of Donna, TX – Donna-Rio Bravo LPOE

Scope: Southbound empty inspection booth and related infrastructure and technologies.

Benefits: Expanded operational capacity, streamlined return cargo trips to the U.S., reduced regional wait times, local economic stimulus, increased toll revenues.

City of El Paso, TX – Ysleta LPOE

Scope: Remove two traffic medians leading to primary commercial inspection.

Benefits: Uninhibited pre-inspection traffic flow for FAST compliant and other commercial vehicles, decreased wait times, increased throughput and trade value, local economic stimulus.

City of Pharr, TX – Pharr LPOE

Scope: Two commercial inspection booths, two exit booths, and related infrastructure and technologies.

Benefits: Enhanced primary commercial inspection capabilities, improved traffic flow and port egress, local economic stimulus, increased toll revenues.

Program Implementation

FY16 Approved Proposals

8 

PROPOSALS
RECEIVED

3 

PROPOSALS
APPROVED

\$30 million in
approved U.S. Port of
Entry improvements

City of Donna, TX – Donna-Rio Bravo LPOE

Scope: Northbound empty inspection booths and related infrastructure and technologies.

Benefits: Expanded operational capacity, reduced regional wait times and improved operational risk segmentation, local economic stimulus, increased toll revenues.

City of Pharr, TX – Pharr LPOE

Scope: Cold inspection facility, expanded secondary commercial dock space, and agricultural training and development facility.

Benefits: Enhanced secondary commercial and agricultural inspection capabilities, local economic stimulus, increased toll revenues.

Redhook Terminals – Port of Freeport SPOE

Scope: High capacity perforating machine to facilitate the processing of titles and other documents.

Benefits: CBP man hours saved, enhanced multi-functionality, reduced wait times, benefits other tenants, vendors, and terminal operators.

Program Implementation

Approved Small-Scale Proposals



PROPOSAL
RECEIVED



PROPOSAL
APPROVED

\$500,000 in approved
U.S. Port of Entry
improvements

Greater Nogales Santa Cruz County Port Authority - Nogales West LPOE

Scope: Upgrade up to six air conditioned dock spaces at the Nogales West LPOE to fully refrigerated docks.

Benefits: Promotes safe and efficient handling and inspection of seafood, berries, avocados, and other temperature-sensitive commodities; enhanced cold inspection capabilities expected to attract new commodities, foster exporter-buyer relationships; and support the growing volumes and diversification of imported produce crossing into Arizona.

Legislative Authorities

Section 559 Parameters

Donation Types & Examples

Real Property	Personal Property	Non-Personal Services
<ul style="list-style-type: none">• New facilities• Existing facility improvements• Real estate	<ul style="list-style-type: none">• Furniture• Fixtures• Equipment• Technology• Monetary donations	<ul style="list-style-type: none">• Operations and maintenance• Installation and deployment of equipment and technologies• Design and construction services

Donations May be Accepted at...

- Existing CBP-owned land ports of entry
- New or existing GSA-owned land ports of entry
- Existing air or sea ports of entry at which CBP is providing inspection services

Donations May Not be Accepted at...

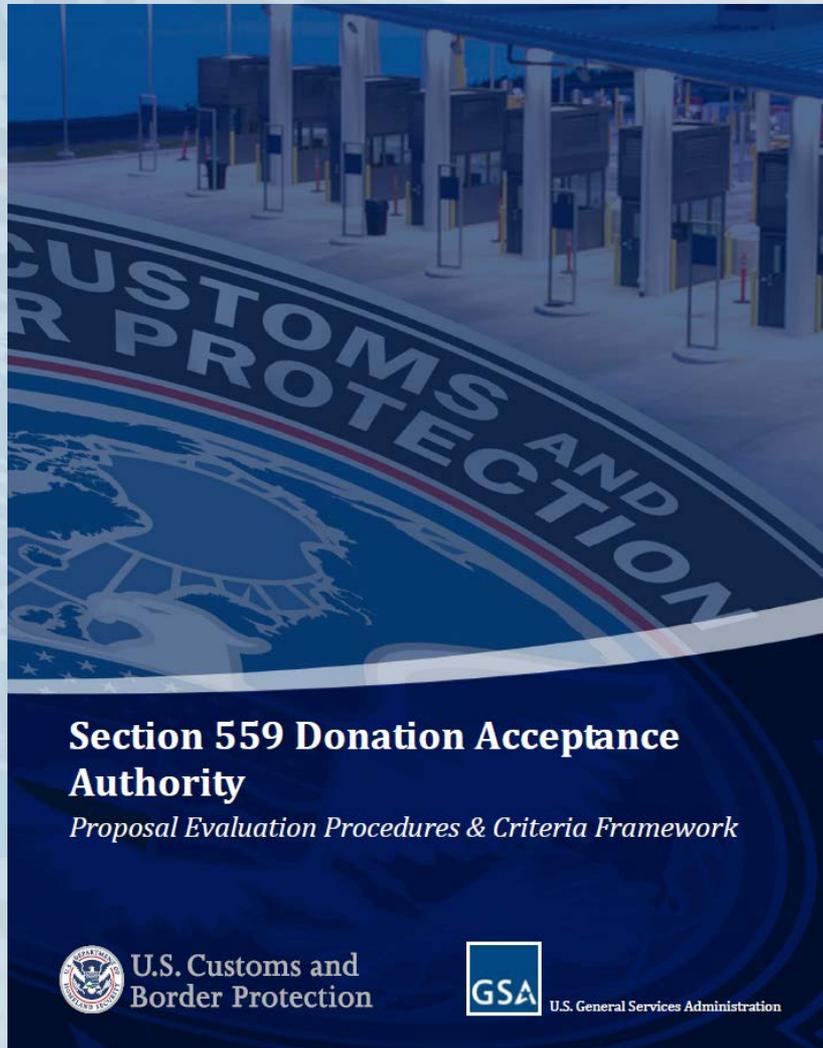
- New or existing GSA-leased land ports of entry

Limitations & Other Considerations

- Donations **may not** result in a new lease with CBP or GSA
- Donations **may not** be accepted on foreign soil
- Monetary donations **may not** be used for staffing

Program Framework

Congressional Mandate



- Per Congressional requirement, CBP and GSA developed the *Section 559 Proposal Evaluation Procedures & Criteria Framework* (DAP Framework), which describes:
 - The procedures and criteria that CBP and GSA use to receive, evaluate and select viable donation proposals; and
 - The post-selection procedures that CBP and GSA follow in order to plan, develop and formally accept proposed donations in coordination with each Donor.
- DAP Framework posted on the CBP.gov DAP page.

Program Framework

Donations Acceptance Process



- Connect with and educate external stakeholders and prospective partners.
- Provide front-end feedback re: operational and technical viability.

- Evaluation Leads and SMEs conduct preliminary review to identify operational concerns, legal implications, IT implications, and areas that require further clarification.
- Prospective partner responds to clarification request.
- Evaluation Leads conclude operational and technical evaluation; reach consensus on proposal recommendation.
- Senior leadership reviews/approves proposal recommendation.
- Approval announced; notification letter issued.

- Negotiate and sign MOU formalizing planning and development activities, funding obligations, and roles and responsibilities.
- Plan and develop conceptual proposal into an executable project.
- Confirm project execution readiness.

- Negotiate and sign Donations Acceptance Agreement formalizing the terms and conditions under which CBP, GSA, or both may accept a donation.
- Proceed to project execution.

* Phase II and III timeframes dependent on the proposal's size, scope and complexity.

Program Framework

Operational & Technical Evaluation Criteria

Phase I: Proposal Evaluation & Selection

Operational Criteria	Technical Criteria
Operational Impact	Financial Feasibility
Operational Benefit	Legal Implications
Funding Strategy	Real Estate Implications
Health & Safety Requirements	Environmental & Cultural Resource Implications
Economic & Community Benefits	Technical Feasibility
Community Support	Planning Implications
Other Agency Support for Operations	Proposal Support
Project Duration & Timeline	

Proposal Submission Options

Small-Scale vs. Large-Scale Proposals

Small-Scale Proposals

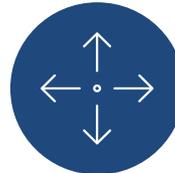
Large-Scale Proposals

\$3M or less



Above \$3M

Minimal Size, Scope,
Complexity



Moderate to Significant Size,
Scope, Complexity

May be submitted year-round



May be submitted during annual
submission period

For additional program information and proposal guidance, please visit

[CBP.gov/DAP](https://www.cbp.gov/DAP)

Proposal Guidance

Formatting Requirements

Large-scale proposals should:

- Be sent electronically as a .pdf or Microsoft Office compatible file;
- Not exceed 25 total pages in length;
- Contain a one-page proposal synopsis summarizing the scope of the donation;
- Be sent in a single email not to exceed 50 megabytes in size;
- Include one or more photos or graphics depicting the proposed donation(s);
- Not include follow-on documents or submissions;
- Fully address each of the operational and technical criteria provided in the DAP Framework; and
- Be submitted to 559donationsacceptance@cbp.dhs.gov no later than 5 p.m. EST, November 11, 2016.

Proposal Guidance

Showstoppers & Common Challenges

Showstoppers



Does not fit within the legal scope of 559



Adversely impacts CBP operations



Entails entering into a new lease with the federal government



Entails locating a new toll mechanism on federal property

Common Challenges



Exposes CBP to upfront and downstream costs



Entails establishing a new toll mechanism



Requires binational commitment / assurances



Developed without coordinating with the Field and / or port.

Donations Acceptance Program

Questions



QUESTIONS